# MEMORANDUM OF AGREEMENT (Technology Transfer)

### **KNOW ALL MEN BY THESE PRESENTS:**

This Memorandum of Agreement entered into by and between:

The **Visayas State University**, hereinafter referred to as **VSU** with principal office at Visca, Baybay City, Leyte represented by the VSU President and RRDCC Chairperson of Visayas Consortium for Agriculture, Aquatic and Resources Program (ViCARP), **Dr. Edgardo E. Tulin**;

#### and

The Local Government Unit of Palo (LGU-Palo) represented herein by Mayor of the Municipality of Palo, Leyte, Hon. Remedios L. Petilla,

#### -WITHNESSETH-

- WHEREAS, the VSU established a research center named National Coconut Research Center–Visayas (VSU-NCRC) which is conducting research, development and extension activities on coconuts;
- **WHEREAS**, the **VSU-NCRC-V** has a developed a technology and has the expertise in the processing of makapuno-biscotti;
- WHEREAS, the VSU-NCRC developed the technology and has acquired intellectual property protection of the makapuno-biscotti;
- **WHEREAS**, the **VSU-NCRC** is willing to transfer the technology to startup entrepreneurs who are willing to commercialize the macapuno biscotti technology;
- WHEREAS, the LGU-Palo is in need of processing technology as possible source of livelihood of its constituents;
- WHEREAS, the LGU-Palo is the identified entity willing to commercialize the VSU-NCRC developed biscotti technology
- **WHEREAS**, the **LGU-Palo** will submit to **VSU** as virtual incubatee of the VSU Technology Business Incubator;
- **NOW, THEREFORE**, with the above premises, parties herein hereby set and agree to the following terms and conditions:

## **SECTION 1. GENERAL CONDITIONS**

- 1.1 This Agreement shall involve access, mode of transfer and payment for the access to the **Makapuno Biscotti technology** developed by VSU-NCRC and the provision of other supports that will be extended by VSU to LGU-Palo identified beneficiaries to hasten the commercialization of the product'
- 1.2 This agreement does not involve transfer ownership of the macapuno biscotti technology hence ownership remains with VSU and the beneficiary given access to the technology is prohibited to disclose, sell or transfer the technology to other party. Any publication and write ups in any media form about the technology shall be agreed first and jointly by the two parties.
- 1.3 Any improvement of the technology shall be the property of VSU.

- 2.1 It shall be the obligation of the VSU to:
  - 2.1.1 Make available the Makapuno Biscotti technology to LGU-Palo.
  - 2.1.2 Provide technical support, through the faculty and staff researchers of VSU-NCRC, in the conduct of hands-on training on processing Macapuno Biscotti of the cooperators/ personnel identified by the Local Government of Palo, on the purchasing, handling and preparation of raw materials, operation and maintenance of equipment/machines, and packaging of finished products;
  - 2.1.3 Assist the LGU-Palo identified beneficiaries in going through and passing the HACCP, GMP, BFAD-LTO and other required certifications;
  - 2.1.4 Help the LGU-Palo identified beneficiaries, through VSU-NCRC acquire quality and stable raw materials supply by establishing proper tie ups with the growers/raw material sources;
  - 2.1.5 Assist in the branding and designing the packaging of the product;
  - 2.1.6 Help promote the product through exposures in trade fairs, expos, product exhibits and other similar events.
  - 2.1.7 Help market the product through the VSU TechnoMart and establishment of web page with on-line ordering capability.
  - 2.3 It shall be the obligation of the LGU of Palo, Leyte to:
    - 2.3.1 Agree to engage into processing of makapuno biscotti and submit to and cooperate with VSU initiatives related to commercialization of the technology;
    - Identify beneficiary(ies) among its constituents who will engage in the production and commercialization of macapuno biscotti;
    - 2.3.3 Provide VSU access to the processing facilities of macapuno biscotti and to all records on the financials and business transactions related to the production and commercialization of the technology;
    - Allow VSU to include the commercialization of the technology in its reports to VSU funding and regulatory agencies
    - Pay the royalty for the use of the technology. The royalty fee obligation will be covered in a separate agreement;
    - 2.3.5 Adhere to general conditions set forth in this agreement.

# SECTION 3. EFFECTIVITY and DURATION.

This contract shall take effect upon signing of herein parties. The agreement can also be terminated by any of the parties provided notice is served two months prior to the termination date without prejudice to section 1.2 and 1.3 of this agreement...



have hereunto signed th	nis Agreement this	s day of	ive authorized officials
VISAYAS STATE UNIVERSIT	Υ	LOCAL GOVERNM	ENT OF PALO, LEYTE
EDGARDO E. TULIN President, VSU & Chairman, ViCARP-RRDEN	N	REMEDIOS L. Mayor, Palo, L	PETILLA eyte
Ma. JULIET C. CENIZA Director, NCRC	WITNESS	MARISTL FELIPE O. IG	COPLETGIOOR RUBAY
Republic of the Philippines	ACKNOWLED	OGMENT	
City of Baybay  BEFORE ME, a Notary Pub this day of		2016, personally a	ppeared:
Name	Community Tax Certificate No.	Issued on	Issued at
EDGARDO E. TULIN			
REMEDIOS L. PETILLA			
and acknowledged to me the	at the same is their of Agreement cons agment is written ar	free and voluntary a sisting of four (4) nd all the attachme	pages, including this
IN WITNESS WHEF	REOF, I have hereu bove.	nto set my hand an	d Notarial Seal at the
piace and the date stated at			
place and the date stated at		Notary Public	
Doc. No		Notary Public PTR No Issued on at	