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### COMPUTATION OF FINAL INDIVIDUAL RATING FOR ADMINISTRATIVE STAFF

Annex P

Name of Administrative Staff:

Estoy, Lucenita S.

| Particulars<br>(1)  | Numerical<br>Rating (2) | Percentage Weight (3) | Equivalent<br>Numerical Rating<br>(2x3) |
|---|-------------------------|-----------------------|---|
| Numerical Rating per IPCR   | 4.25                    | 70%                   | 2.97                                    |
| Supervisor/Head's assessment of his contribution towards attainment of office accomplishments | 4.63                    | 30%                   | 1.39                                    |
|   | TOTAL NUI               | MERICAL RATING        | 4.36                                    |

| TOTAL NUMERICAL RATING:                  |  |
|--|--|
| Add: Additional Approved Points, if any: |  |
| TOTAL NUMERICAL RATING:                  |  |

FINAL NUMERICAL RATING:

4.36

ADJECTIVAL RATING:

Very Satisfactory

Estina A. U

Prepared by:

Reviewed by:

MARIA ELSA M. UMPAD

Director

Recommending Approval:

JOSE L. BACUSMO Director for Research

Approved:

VP for Res., Ext., &

Innovation

#### "Exhibit B"

#### INDIVIDUAL PERFORMANCE COMMITMENT & REVIEW FORM (IPCR)

I, <u>LUCENITA S. ESTOY</u>, of <u>PhilRootcrops</u> commits to deliver and agree to be rated on the attainment of the following targets in accordance with the indicated measures for the **period <u>July</u>** to <u>December</u> 2020.

LUCENITA'S ESTOY

Ratee

Approved:

JULIE D. TAN

Head of Unit

|                      |   | 0   |   |   |                                   | Actual                            |                | Rat            | ting                  |                |         |
|----------------------|---|---|---|---|-----------------------------------|-----------------------------------|----------------|----------------|-----------------------|----------------|---------|
| MFO & PAPs           |   | Success<br>Indicators   |   | Tasks Assigned  | Target                            | Accomplish ment                   | Q <sup>1</sup> | E <sup>2</sup> | <b>T</b> <sup>3</sup> | A <sup>4</sup> | Remarks |
| Research<br>Services | • | Number of<br>root crop-<br>based food<br>products<br>produced | - | Production of root crop-<br>based food products for<br>commercialization<br>cassava cookies<br>cassava espasol<br>pitsi-pitsi | 10,000 pcs<br>10 rolls<br>100 pcs | 10,156 pcs<br>15 rolls<br>100 pcs | T              | 7              | 5                     | 5              |         |
|                      | • | Develop new<br>root crop-<br>based food<br>product            | • | Develop new food product  | 1                                 | 1                                 | 4              | 4              | 4                     | 4              |         |
|                      | • | Process fresh<br>and dried<br>cassava                         | • | Production of dried cassava grates  | 10 kls                            | 18 kls                            | 4              | 4              | Y                     | 4              |         |
|                      |   | grates for the<br>different<br>cassava<br>products            | • | Production of frozen fresh cassava grates   | 10 kls                            | 20 kls                            | 4              | ¥              | 4                     | 4              |         |

|   | • | Number of samples  | • | Analyze food samples                                  | 20         | 23          | 4 | K | 4 | 4 |  |
|---|---|--|---|---|------------|-------------|---|---|---|---|--|
|   | • | analyzed<br>Number of<br>equipment   | • | Maintain equipment                                    | 1          | 1           | 4 | 4 | 4 | 4 |  |
|   | • | maintained Number of hours devoted to cleaning the laboratory, materials and utensils used | • | Cleaning the laboratory, materials and utensils used. | 130 hours  | 130 hours   | 4 | 4 | 4 | 4 |  |
| Extensio<br>n<br>Services                         | • | Number of root crop-based processing trainings conducted and other extension activities.   | • | Assist in the extension activities                    | 1          | 1           | 5 | 5 | 5 | ٢ |  |
| Product<br>inServices<br>(Resource<br>Generation) | • | Amount of income generated from the processed root cropbased food products                 | • | Generate Income                                       | Php.15,000 | Php. 35,723 | 7 | 5 | 7 | 1 |  |

| Other duties<br>needed by the<br>center | Number of contact hours devoted for preparing food products to be served to visitors of the center and entertain walk-in clientele | Prepare root crop-<br>based food products<br>and entertain walk-in<br>clientele   | 10   | 10   | 4 | Ψ | 4 | 4 |  |
|---|--|---|--|--|---|---|---|---|--|
|   | Availability of<br>raw materials<br>and<br>ingredients for<br>processing   | Contact root crop<br>production personnel<br>for the source of<br>different root crops<br>needed for processing.<br>Purchase ingredients<br>for food products<br>processing | Raw materials and ingredients are available for processing different food products | Raw materials and ingredients are always available for the processing of different root crop food products | Ψ | 4 | 4 | 4 |  |
|   | Prepare billings for collectible accounts  | Billings and vouchers<br>for accounts collectible<br>are prepared and<br>submitted  | Collection<br>of<br>payments<br>for<br>accounts<br>collectible                     | Accounts<br>collectible<br>billed and<br>collected   | 4 | 4 | 4 | 4 |  |
| Total Rating                            |  |   |  |  |   |   |   |   |  |

.

| Average Rating (Total Over-all rating divided by 4) | Comments & Recommendations for  |
|---|---|
| Additional Points:                                  | Development Purpose:  |
| Punctuality   | To attend enastilities brild-up towarring                                   |
| Approved additional points (with copy of approval)  | to concentrate on dender  |
| FINAL RATING  | 4.25  |
| ADJECTIVAL RATING                                   | Is attend capability shild-up towning to concentrate on developing new ford |
|   |   |
| - Quality   |   |

2 Efficien

E- 500

| <ul><li>2 - Efficiency</li><li>3 - Timeliness</li><li>4 - Average</li></ul> |  |   |
|---|--|---|
| Evaluated and Rated by:   | Recommending Approval:                   | Approved by:                                  |
| ERLINDA A. VASQUEZ  Director  | JOSE L. BACUSMO<br>Director for Research | OTHELLO B. CAPUNO VP for Research & Extension |
| Date  | Date                                     | Date  |





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#### Instrument for Performance Effectiveness of Administrative Staff

Rating Period: July-December 2020 Name of Staff: Lucenita S. Estoy

Position: Science Research Assistant

Instruction to supervisor: Please evaluate the effectiveness of your subordinate in contributing towards attainment of the calibrated targets of your department/office/center/college/campus using the scale below. Encircle your rating

| Scale | Descriptive<br>Rating | Qualitative Description   |  |  |  |  |  |
|-------|-----------------------|---|--|--|--|--|--|
| 5     | Outstanding           | The performance almost always exceeds the job requirements. The staff delivers outputs which always results to best practice of the unit. He is an exceptional role model |  |  |  |  |  |
| 4     | Very<br>Satisfactory  | The performance meets and often exceeds the job requirements  |  |  |  |  |  |
| 3     | Satisfactory          | The performance meets job requirements  |  |  |  |  |  |
| 2     | Fair                  | The performance needs some development to meet job requirements.  |  |  |  |  |  |
| 1     | Poor                  | The staff fails to meet job requirements  |  |  |  |  |  |

| A. C | Commitment (both for subordinates and supervisors)  |     | S   | cal | е |   |
|------|---|-----|-----|-----|---|---|
| 1.   | Demonstrates sensitivity to client's needs and makes the latter's experience in transacting business with the office fulfilling and rewarding.  | (5) | 4   | 3   | 2 | 1 |
| 2.   | Makes self-available to clients even beyond official time   | (5) | 4   | 3   | 2 | 1 |
| 3    | Submits urgent non-routine reports required by higher offices/agencies such as CHED, DBM, CSC, DOST, NEDA, PASUC and similar regulatory agencies within specified time by rendering overtime work even without overtime pay | 5   | 4   | 3   | 2 | 1 |
| 4.   | Accepts all assigned tasks as his/her share of the office targets and delivers outputs within the prescribed time.  | 5   | 4   | 3   | 2 | 1 |
| 5.   | Commits himself/herself to help attain the targets of his/her office by assisting co- employees who fail to perform all assigned tasks  | (5) | 4   | 3   | 2 | 1 |
| 6.   | Regularly reports to work on time, logs in upon arrival, secures pass slip when going out on personal matters and logs out upon departure from work.  | (5) | 4   | 3   | 2 | 1 |
| 7.   | Keeps accurate records of her work which is easily retrievable when needed.   | (5) | 4   | 3   | 2 | 1 |
| 8.   | Suggests new ways to further improve her work and the services of the office to its clients   | (5) | 4   | 3   | 2 | 1 |
| 9    | Accepts additional tasks assigned by the head or by higher offices even if the assignment is not related to his position but critical towards the attainment of the functions of the university                             | 5   | (4) | 3   | 2 | 1 |
| 10.  | Maximizes office hours during lean periods by performing non-routine functions the outputs of which results as a best practice that further increase effectiveness of the office or satisfaction of clientele               | 5   | 4   | 3   | 2 | 1 |
| 11.  | Accepts objective criticisms and opens to suggestions and innovations for   | (5) | 4   | 3   | 2 | 1 |

|    | improvement of his work accomplishment  |   |     |      |   |   |
|----|---|---|-----|------|---|---|
| 2. | Willing to be trained and developed   | 5 | (4) | 3    | 2 | 1 |
|    | Score Total   |   |     |      |   |   |
|    | eadership & Management (For supervisors only to be rated by higher supervisor)  |   | 5   | Scal | е |   |
| 1. | Demonstrates mastery and expertise in all areas of work to gain trust, respect and confidence from subordinates and that of higher superiors  | 5 | 4   | 3    | 2 | - |
| 2. | Visionary and creative to draw strategic and specific plans and targets of the office/department aligned to that of the overall plans of the university.  | 5 | 4   | 3    | 2 | - |
| 3. | Innovates for the purpose of improving efficiency and effectiveness of the operational processes and functions of the department/office for further satisfaction of clients.  | 5 | 4   | 3    | 2 |   |
| 4. | Accepts accountability for the overall performance and in delivering the output required of his/her unit.   | 5 | 4   | 3    | 2 |   |
| 5. | Demonstrates, teaches, monitors, coaches and motivates subordinates for their improved efficiency and effectiveness in accomplishing their assigned tasks needed for the attainment of the calibrated targets of the unit | 5 | 4   | 3    | 2 |   |
|    | Total Score   |   |     |      |   |   |
|    | Average Score   |   | 4.4 | 3    |   |   |

| Overall recommendation | : | <b>Outstanding</b> |  |
|------------------------|---|--------------------|--|
|------------------------|---|--------------------|--|

ERLINDA A. VASQUEZ
Printed Name and Signature
Head of Office

Vision: Mission:

# PERFORMANCE MONITORING & COACHING JOURNAL

| х | 1st             | Q |
|---|-----------------|---|
| X | 2 <sup>nd</sup> | A |
|   | 3 <sup>rd</sup> | R |
|   | 4th             | E |

Name of Office: PHILROOTCROPS
Head of Office: ERLINDA A. VASQUEZ

Name of Faculty/Staff: <u>LUCENITA S. ESTOY</u> Signature:

Date: January 4, 2021

| Activity Monitoring  | MECHANISM   |   |      |                 | _                                  |
|--|---|---|------|-----------------|------------------------------------|
|  | Meeting   |   |      | Oth             | -                                  |
|  | One-on-One  | Group   | Memo | Others<br>(Pls. | Remarks                            |
| Monitoring  A. Monitoring of production, research, extension activities  B. Book keeping | One on One discussion with staff about, a.)training schedules b.)availability of products Monthly audit of sales and expenses | c.)important<br>activity of VSU that<br>concerns the lab<br>and its other staff |      | specify)        | Collectibles need to be billed and |
| Coaching A. Product development and ourchases  | One on One planning with staff on a.)probable new products b.) identification and purchasing of new production equipment      |   |      |                 | paid                               |

Note: Please indicate the date in the appropriate box when the monitoring was conducted.

Prepared/Conducted by:

JULIE D. TAN
Immediate Supervisor

Verified by:

ERLINDA A. VASQUEZ

Next Higher Supervisor

cc:

OVPI ODAHRD PRPEO

Exhibit L

## EMPLOYEE DEVELOPMENT PLAN

| EMI LOTEE DEVELOPMENT PLAN   |
|--|
| Name of Employee: Lucenita S. Estoy Performance Rating:  |
| Aim: To develop and produce food products from root crops, and train potential technology adopters   |
| Proposed Interventions to Improve Performance:   |
| Date: Target Date: June, 2021  |
| First Step:  |
| • Production of root crop bear 16  |
| <ul> <li>Production of root crop-based food products for commercialization</li> <li>Analyze food samples</li> </ul>  |
| Maintain cleanliness of 1-1  |
| <ul> <li>Maintain cleanliness of laboratory, equipment, and utensils</li> <li>Assist in the extension activities space.</li> </ul>   |
| sponsored by the center  |
| Result:  |
| Produced cassava cookies,        |
| <ul> <li>Produced cassava cookies, cassava espasol, pitsi-pitsi, tarroz wine, and macaroons</li> <li>Generated a total of Php 35,723.00 in sales.</li> </ul>   |
| Date: July, 2021 Target Date: December, 2021   |
| Next Step:   |
|  |
| <ul> <li>Continue production of root crop-based food products</li> <li>Develop new root crop food and the state of the state of</li></ul> |
| Develop new root crop food products     Continue to maintain in the continue to m        |
| <ul> <li>Continue to maintain cleanliness of laboratory, equipment, and utensils</li> <li>Assist in the extension activities sponsored by the continue to maintain cleanliness of laboratory, equipment, and utensils</li> </ul>   |
| • Assist in the extension activities sponsored by the center   |
| Outcome:   |
| Produced root group and desired  |
| <ul> <li>Produced root crop products throughout the year and generated income</li> <li>Developed new root crop-based food products</li> </ul>  |
| Final Step/Recommendation:   |
| Develop new products   |
| Utilize income generated to  |
| Utilize income generated to purchase more equipment to aid in faster production  |
| Autor production   |

Prepared by:

ERLINDA A. VASQUEZ
Unit Head

Conforme: