#### Exhibit K

# SUMMARY OF INDIVIDUAL RATINGS OF FACULTY MEMBERS WITH MULTIPLE FUNCTIONS

Name of Faculty Member: MARK C. RATILLA

#### **AUGUST-DECEMBER 2023**

Program Involvement (1)	Percentage Weight of Involvement (2)	Numerical (Rating (3)		Equivalent Numerica Rating (2 X 3)
1. Instruction	The same of the sa	Transfer and a second		
a. Head/Dean (100%)		4.75		
b. Students ( 50%)				I was a second
Total for Instruction	50%		4.75	2.38
2. Research				and the second
a. Client/Dir. For Research (50%)				
b, Dept. Head/Center Director (50%)			10000000000000000000000000000000000000	
Total for Research	10%	5.00		0.50
3. Extension				A Committee of the Comm
a. Client/Dir. for Extension (50%)				
b. Dept. Head/Center Director (50%)				
Total for Extension	10%	4.9		0.49
4. Administration	30%	5.00		1.50
5. Production			A STATE AND	
TOTAL	100%			4.87

**EQUIVALENT NUMERICAL RATING:** 

Add: Additional Points, if any:

TOTAL NUMERICAL RATING:

ADJECTIVAL RATING:

Prepared by:

MARK C. RATILLA

Name of Faculty

Recommending Approval:

4.87

0

4.87

OUTSTANDING

Reviewed by

MOISES NEIL V. SERIÑO

Dean, CME

MOISES NEIL V. SERIÑO

Dean, CME

Approved:

BEATRIZ S. BELONIAS

Vice President for Academic Affairs

## INDIVIDUAL PERFORMANCE COMMITMENT & REVIEW FORM (IPCR)

I,MARK C. RATILLA, a faculty member of the <u>DEPARTMENT OF BUSINESS AND MANAGEMENT</u> commits to deliver and agree to be rated on the attainment of the following targets in accordance with the indicated measures for the period AUGUST-DECEMBER 2023.

MARK C. RATILLA

ASSISTANT PROFESSOR III

Date: 1/10/24

Approved: N

MOISES NEIL V. SERIÑO

Supervisor,

Date: 1/29/24

MFO No.	Description of MFO's/PAPs	Success/ Performance Indicators (PI)	Program/ Activities /	Tasks Assigned				Ra	ting		REMARKS (Indicators in percentage should
			Projects		Target	Actual Accomplishm ent	Quality	Eficiency	Timeliness	Average	be supported with numerical values in numerators and denominators)
UMFC	1. ADVANCED ED	UCATION SERVICES				4 4 4					160
OVPI	MFO 2. Graduate S	tudent Management Servi	ces								
	PI 4: Total FTE coordinated, implemented &	A1. Actual Faculty's FTE		Handles subjects/courses assigned		9.78	5	4	5	4.67	
	PI 8: Number of graduate students advised *	A2. Number of students advised	7	Acts as academic adviser to graduate students		4	5	5	5	5.00	
		A3 . Number of students advised on thesis/special	A Va								
		As GAC Chairman		Advises and corrects research outline and							

	AS GAC Member	Advises and corrects research outline and	1	5	5	4	4.67	
	A4 . Number of students entertained for consultation purposes	Entertains students seeking consultation with faculty	20	5	5	5	5.00	
PI 9: Number of instructional materials developed *	A5 . Number of on-line ready coursewares developed and submitted for review	Converts the existing instructional materials into flexible learning systems						
	On-line ready courseware	Prepares Instructional module/laboratory guide/workbook or a combination thereof						
	Supplemental learning resources	Prepares Power Point presentation, video clips, movie clips, reading assignments depending on course taught	10	5	5	4	4.67	
	Assessment tools	Prepares assessment tools such as long exam, quizzes, problems sets, etc.	10	5	5	4	4.67	
	A 6 : Number of on-line course ware reviewed by TRP & edited by MMDC editor	Submits the course ware duly reviewed by TRP for editing by MMDC editor						

	A 7 : Number of virtual classroom created and operational		Creates virtual classroom using either Moddle or Google Classroom						
PI 10 . Additional outputs:	A 8. Other outputs implementing the new normal due to covid 19		Designs experiential learning activities and other outputs to						
IMFO 2. HIGHER EDUCA	TION SERVICES								
OVPI UMFO 3. Higher Edu	ucation Management Serv	rices		**					
PI 5: Total FTE, coordinated, implemented and monitored *	A9. Actual Faculty's FTE		Handles and teaches courses assigned	8.2	5	5	5	5.00	
	A10 Number of grade sheets submitted within prescribed period	Preparation	Prepares gradesheet and submits on or before deadline	2	5	5	4	4.67	
	A 11. Number of INC forms with grade submitted within prescribed period		Facilitates students in their completion of the subject and submits completion forms with grade within prescribed period	67	5	5	5	5.00	
an Experience	A12. Number of trainings attended related to instruction	Trainings attended	Attend mandated trainings	2	4	5	5	4.67	
	A13. Number of long examinations administered and checked	exam prep	Administers and checks long examination for subjects taught	4	5	5	4	4.67	
	A14. Number of quizzes administered and checked		Prepares and checks quizzes for lec and lab	20	4	4	4	4.00	

	A15. Number of lab reports and term papers checked and graded		Checks lab reports and term papers submitted as required	10	4	4	3	3.67	
PI 8: Number of students advised: *	A16. Number of students advised:		Acts as academic adviser to students	130	5	5	4	4.67	
	A17 . Number of students advised on thesis/ field practice/special problem:								
	As SRC Chairman	Advising/ correction	Advises, and corrects research outline and		1				
	As SRC Member	Advising/ correction	Advises and corrects research outline and						
	A18 . Number of students entertained for consultation purposes		Entertains students consulting on subject taught,	50	5	5	5	5.00	
PI 9: Number of student organizations advised/ assisted *	A19 . Number of Student organizations advised		Advises student organizations recognized by USOO	1	4	4	4	4.00	new distribution
	A20 . Number of Student organizations assisted on student related activities		Assists student organizations in implementing student related activities	2	4	4	4	4.00	
PI 10: Number of instructional materials developed *	A 21 : Number of on- line course ware developed and submitted :		Prepares and submits for review by the Technical Review Panel			W.			

	On-line ready courseware	Prepares Instructional module/laboratory guide/workbook or a combination thereof					
	Supplemental learning resources	Prepares Power Point presentation, video clips, movie clips, reading assignments depending on course taught	20	5	5	5	5.00
	Assessment tools	Prepares assessment tools such as long	2	5	5	5	5.00
	A 23 : Number of on- line course ware reviewed by TRP & edited by MMDC editor	Submits the course ware duly reviewed by TRP for editing by MMDC editor					
	A 24 : Number of virtual classroom created and operational	Creates virtual classroom using either Moddle or Google Classroom					
PI 11. Additional outputs	A 25. Number of Additional outputs						
	Program accreditation/evaluation	Prepares documents and /or program profile and other materials required during program/institutional accreditation and/or evaluation					
	Agency/firm/Industry linkages	Coordinates with potential firms and maintains linkages with firms willing to accept OJT students from VSU					

	A 26. Other outputs implementing the new normal due to covid 19	Designs experiential learning activities and other outputs to implement new normal		4				
MFO 3 . RESEARCH SER	VICES					1		
PI 1. Number of research outputs in the last three (3) years utilized by the industry or by other	A27. Number of research outputs in the last three (3) years utilized by the industry or by other beneficiaries *	Conducts research for possible utilization by industry or other beneficiaries					1.00	
PI 2. Number of research outputs completed within the	A 28. Number of research outputs completed within the year *	Conducts and completes research oroject within the year						
PI 3. Percentage of research outputs published in internationally-referred or CHED recognized journal within the year (2%) *	recognized journal within	Writes publishable materials out of research outputs and submits for publication						
	In refereed int'l journals		Company of the State	5 5	5	5	5.00	
	In refereed nat'l/regional journals			190				
PI 4. Number of research outputs presented in	A 30. Number of research outputs presented in regional/national/ int'l	Prepares, submits and presents research paper in						
	In int'l fora/conferences In nat'l/regional fora/conferences							

PI 5. Percent of research proposals approved *	A 31. Percentage of of research proposals prepared, submitted and approved		Prepares research proposals, submits and follows up its approval for immediate implementation						
PI 6. Additional outputs*	A 32. No. of research- related awards (research conducted by faculty or student w/ faculty)								
	A 33. Number of journal articles/scientific paper received and reviewed as peer-reviewer		Acts as peer reviewer of journal articles/scientific papers, reviews the paper received and returns duly reviewed paper	1	5	5	5	5.00	
	submitted to ITSO, VSU	UM preparation	Prepares and submits application for UM of technology generated out of research output				Tree		
O 4. EXTENSION S	A 35. Other outputs implementing the new normal due to covid 19		Designs research related activities and other outputs		-				

PI 1. Number of active partnerships with LGUs, industries, NGOs, NGAs, SMEs, and other stakeholders as a result of extension activities	A 36. Number of active partnerships with LGUs, industries, NGOs, NGAs, SMEs, and other stakeholders facilitated and maintained	Identifies and links with probable partners for extension activities and maintains this active partnership						
	A 37. Number of trainees weighted by the length of training	Conducts trainings among beneficiaries of technologies for transfer	30	4	5	5	4.67	
organized and	A 38. Number of extension programs/projects implemented	Implementes duly approved extension projects	1	5	5	4	4.67	
PI 4. Percentage of beneficiaries who rated the training course/s and advisory services as satisfactory or	A 39. Percentage of beneficiaries who rated the training course/s and advisory services as satisfactory or higher in terms of quality and relevance	Provides quality and relevant training courses and advisory services	30	5	5	5	5.00	

PI 5. Number of technical/expert services	A 40 . Number of technical/expert services as/in:	Provides the technical and expert services requested by				200		
Research Mentoring	Research Mentor							
Peer reviewers/Panelists	Peer reviewers/Panelists		1	5	5	5	5.00	
Resource Persons	Resource Persons		2	5	5	5	5.00	
Convenor/Organizer	Convenor/Organizer							
Consultancy	Consultant		-4-4					21
Evaluator	Evaluator		1	5	5	5	5.00	
PI 8. Percent of extension proposals approved *	A 41. Percent of extension proposals approved *	Prepares extension project proposals, submits	1	5	5	5	5.00	
PI 11. Additional outputs *	A 42. No. of extension-related awards (extn. conducted by faculty or student & faculty) *							
	A 43. Other outputs implementing the new normal due to covid 19	related activities and other outputs to implement new				i i		
FO 5. SUPPORT	TO OPERATIONS							
	am and Institutional Accreditat	tion Services						

	PI 8. Compliance to all requirements thru the established/adequate implementation, maintenance and improvement of the QMS of the core processes of the College/department under ISO 9001:2015*	A 44. Compliance to all requirements of the QMS core processes of the university under ISO 9001:2015*		Ensures that all the QMS core processes of the university are complied with in the performance of his/her functions as faculty member	1	5.00	5.00	5	5.00		
		A 45. Compliance to all requirements of the program and institutional accreditations:	Minutes Preparation	Prepares required documents and complies all requirements as prescribed in the accreditation tools	100%	5	5	5	5.00		
		On program accreditations	Pilot Plant Manager							78 W	
		On institutional accreditations	SSF Rootcrop facility								
UMF	O 6. General Ad	min. & Support Se	rvices								
	PI 2. Zero percent complaint from clients served	A 46. Customerly friendly frontline services		Provides customer friendly frontline services to clients							
	PI 3: Additional Outputs	A 47. Number of /new initiatives introduced resulting to best practice replicated/benchmarked by other depts/agencies *		Initiates/introduces improvements in performfing functions resulting to best practice							N. S.

	A 48. Other outputs implementing the new normal due to covid 19	Designs administration/manage ment related activities and other outputs to implement new normal						
Admin Support								
Services								
	embership in University committees		1	5	5	5	5.00	A STATE OF STATE OF
IV	lembership in College committees		1	5	5	5	5.00	
	Membership in the Department committees		5	5	5	5	5.00	
Department Head	Number of department meetings presided		4	5	5	5	5.00	
	Number of execom meetings attended		3	5	5	5	5.00	
	Number of UAC mtgs attended		7					
The Walter	Prompt submission of required documents		1.00	5	5	5	5.00	
	Annual Report		1.00	5	5	5	5.00	
N. A. A. L. D. J.	Procurement Plan	Carlon Physics Communication	1.00	5	5	5	5.00	
	OPCR/ IPCR		18	5	5	5	5.00	
	Number of FacultyMentored		20	5	5	5	5.00	230 g 200
	Number of admin staff supervised		3	5	5		5.00	
	Number of department activities supervised		5	5	5	5	5.00	
	Number of faculty members for study leave		2	5	5	5	5.00	
	Number of supervisory plans prepared and submitted		1	5	5	5	5.00	N.
	Number of coaching and mentoring reports		1	5	5	5	5.00	
	Number of class observation conducted		20	5	5	5	5.00	

Total Over-all					
Average Rating (Total Over-all rating divide	193.67				
Additional Points		Recommendation/Gomment			
FINAL RATING	4.84	Well done in terms of publication			
ADJECTIVAL RATING	1 9				
valuated & Rated by:	Recommending Approval	Approved by:			
MOISES NEIL V. SERIÑO	MOISES NEIL V. SERIÑO	BEATRIZ S. BELONIAS			
Supervisor	Dean, CME	Vice President for Academic Affairs			
Date: 1/6/24	Date: 1-29-24	Date: //h/1/4			

### PERFORMANCE MONITORING FORM

Name of Employee: MARK C. RATILLA

Task No.	Task Description	Expected Output	Date Assigned	Expected Date to Accomplish	Actual Date Accomplish ed	Quality of Output*	Over-All Assessmen t Of Output**	Remarks/ Recommendati on
1	Spearheads in the implementation of programs and plans/activities of the Department	Very satisfactory	July 1, 2023	December 31, 2023	December 31, 2023	Very Impressive	Very Satisfactory	
2	Prepares instructional materials for face-to-face classes.	Very Satisfactory	July 1, 2023	December 31, 2023	December 31, 2023	Very Impressive	Outstanding	
3	Attend meetings and online webinars and performs functions as member of different committees of the department	Very Satisfactory	July 1, 2023	December 31, 2023	July 1- December 31, 2023	Impressive	Very Satisfactory	
4	Performs administrative function as Department Head.	Very Satisfactory	July 1, 2023	December 31, 2023	July 1- December 31, 2023	Impressive	Very Satisfactory	

<sup>\*</sup>Either very impressive, impressive, needs improvement, poor, very poor \*\*Outstanding, very satisfactory, unsatisfactory, poor

Prepared by:

MOISES NEIL V. SERIÑO College Dean

#### **EXHIBIT L**

#### **EMPLOYEE DEVELOPMENT PLAN**

Name of Employee:

MARK C. RATILLA

Performance Rating:

**AUGUST DECEMBER 2023** 

Aim: To empower faculty and students' in conducting research in the accounting, business and management fields,

Proposed Interventions to Improve Performance and/or Competence and Qualification to assume higher responsibilities:

Date: AUGUST 2023

Target Date: DECEMBER 2023

First Step:

Engage faculty members and students in conducting ABM research.

Result:

Conduct seminar-workshop series on business research methods to faculty members and students.

Date: AUGUST 2023

Target Date: DECEMBER 2023

**Next Step:** 

Establish a forum, facilitated through workshop sessions, for faculty members to exchange their ideas and topics related to Accountancy, Business and Management (ABM) research. This platform aims to foster collaborative and substantive discussions, enabling participants to collectively plan and embark on future research endeavors.

## **Outcome:**

Final Step/Recommendation:

Share outputs through paper presentations in conferences, research project proposals or through publications in journals

Prepared by:

MOISES NEIL V. SERIÑO Immediate Supervisor

Conforme

MARK C. RATILLA Ratee

cc: ODA-HRD