October 7, 2014

# CERTIFICATION

#### TO WHOM IT MAY CONCERN:

This is to certify that Ms. BERNADETTE L. REOMA was employed by WHOLESOME FOODS INCORPORATED as Senior Assistant Restaurant Manager from June 16, 2009 to April 15, 2014. She was receiving an annual remuneration of Php 199,420.00 plus Php 72,000.00 allowances and worked for 40 hours per week at the time of her resignation.

Her specific duties and responsibilities were the following:

### SENIOR ASSISTANT RESTAURANT MANAGER (SARM)

March 16, 2013 - April 15, 2014

- 1. Manages sales projections, inventory and the major controllable items (food cost, operating supplies, and office supplies) of the restaurant
- 2. Facilitates the development and training of other assistants and restaurant team members
- 3. Conducts operational evaluation and facilitates use of results to guide improvement
- 4. Designs and implements Local Store Marketing (LSM) programs effectively and looks for potential sales/marketing opportunities within the retail trade area
- 5. Exhibits "Customer Mania" behavior and drives for customer-focused behavior in the restaurant
- 6. Maintains restaurant operations in the absence of the Restaurant General Manager (RGM)
- 7. Handles one-on-one training with the Restaurant Team Members (RTMs)
- 8. Prepares and evaluates programs that will boost RTMs morale
- 9. Conducts section meetings
- 10. Provides leadership for responses to in-store emergencies or crises in the absence of the RGM
- 11. Facilitates employee issue resolution and the proper implementation of disciplinary actions
- 12. Checks facilities and equipment if they are properly maintained and serviced
- 13. Facilitates restaurant compliance to all restaurant safety, security and sanitation requirements
- 14. Guides and coaches Assistant Managers on how to achieve targets
- 15. Assists in developing game plans
- 16. Evaluates RTM capability/readiness for a specific station



- 17. Schedules RTM for the specified station
- 18. Assesses RTMs' actual performance
- 19. Recommends certification for the qualified RTMs
- 20. Recognizes RTMs' contributions
- 21. Coaches and supports RTMs as needed
- 22. Develops and trains other assistants and restaurant team members along with the RGM
- 23. Handles one-on-one training with the RTMs
- 24. Prepares and evaluates programs that will boost RTMs' morale
- 25. Implements Restaurant administration procedures and Company Policies and promotes compliance
- 26. Implements employee disciplinary actions

## JUNIOR ASSISTANT RESTAURANT MANAGER (JARM)

February 4, 2011 - March 15, 2013

- 1. Coaches and leads the Restaurant Management Trainees (RMT) and Restaurant Team Members (RTM)
- 2. Provides guidance to RMTs in controlling cost and building sales
- 3. Contributes to the management team by providing leadership for achieving goals with new product or program rollouts
- 4. Facilitates manpower forecasting, crew scheduling, proper distribution and utilization of manhours
- 5. Responsible for the attainment of the store's labor cost target
- 6. Submits all daily, weekly and mid-month/month-end reports accurately and on time
- 7. Controls and maintains inventory of Chuckie meals and other premium items in the restaurant
- 8. Exhibits "Customer Mania" behavior and drives for customer-focused behavior in the restaurant
- Promotes the consistent implementation of Customer Mania Program in the restaurant: gravy refill, roving vendor
- 10. Provides leadership for responses to in-store emergencies or crises
- 11. Facilitates restaurant compliance to all restaurant safety, security and sanitation requirements
- 12. Conducts section meetings
- 13. Responsible for the delivery system operations in the restaurant
- 14. Communicates goals and targets to the Delivery Team
- 15. Checks for the implementation of SDS standards and procedures in the restaurant
- 16. Monitors maintenance and usage of motorbikes
- 17. Leads in the attainment of the delivery sales target and bottom line
- 18. Handles the Smarty Party operations in the restaurant by ensuring that all materials needed for the party are properly coordinated



- 19. Promotes the Smarty Party Package
- 20. Creates Smarty Party Team and orients the party host, mascot and party assistant
- 21. Leads in the attainment of smarty party sales target
- 22. Does minor troubleshooting of equipment
- 23. Conducts orientation on Basic Troubleshooting
- 24. Responsible for the training and development of the restaurant's delivery team
- 25. In charge of the training the store's party host and mascot talent
- 26. Recognizes and motivates MTs and RTMs
- 27. Implements employee disciplinary actions
- 28. Implements Restaurant administration procedures and Company Policies and promotes compliance

## **MANAGEMENT TRAINEE (MT)**

June 16, 2009 - February 3, 2011

- 1. Leads and coaches Restaurant Team Members (RTMs) in assigned restaurant
- 2. Controls and maintains inventory of small wares and tools
- 3. Provides leadership for responses to in-store emergencies or crises.
- 4. Checks maintenance and servicing of all facilities and equipment
- Supervises team's compliance to control measures on utilities and cleaning supplies target
- 6. Conducts station meetings
- 7. Implements procedures and Company Policies
- 8. Implements restaurant compliance to all restaurant safety, security and sanitation requirements
- 9. Leads and trains RTM in daily functions
- 10. Recognizes and motivates RTMs
- 11. Facilitates positive and professional relationship between Managers and RTMs.

This certification is issued upon the request of **Ms. REOMA** for employment application purposes only.

Certified by:

MAYLYN V. SORROSA

**HRMD** Manager