

RESUME



Proposed Position: Vegetable Production Trainer

Name: Terre Virna B. Tanquezon

Profession: Licensed Agriculturist
August 15, 2008
PRC No. 0008157

Date of Birth: February 1, 1973

Nationality: Filipino

Key Qualifications:

Training and Lecturer Experience

- Responsible in starting up the training section of the Technology Transfer Department of East West Seed Co. who initiated setting up systems and procedures in the whole training cycle
- Held different positions in different departments or division at East-West Seed Company with training and coaching functions since 1996 up to 2019 (23 years)
- Conducted training in vegetable production through different radio stations in Metro Manila like DZMM, DWWW, DZRJ and DYVL in Tacloban City
- Lecturer and Facilitator of Community Vegetable Advisor Training- advanced course for the trained farmers in different project sites of DAR assisted projects in Luzon and Visayas
- Coached and monitored farm activities from sowing to harvesting and even marketing of 71 farmers in DAR-ADB-ARCP2 projects of Eastern Visayas particularly in the ARCs Calbiga (Samar) Capoocan, San Isidro and Javier in Leyte.

Education:

Visayas State University, Baybay City, Leyte, Philippines

Master of Science in Horticulture with minor cognate in Plant Pathology

Through DOST Graduate Scholarship

Year of Graduation: 2016

Visayas State University, Baybay City, Leyte, Philippines

Bachelor of Science in Agriculture- major in Horticulture

Through Schoichi Yoshida Memorial Scholarship

Year of Graduation: 1996

Employment Record:

Manager, Bayanihan Sagot sa Kahirapan Special Program

Municipal Agriculture Office, LGU of Saint Bernard

Southern Leyte

July 2022 –present

- Provides strategic direction for the flagship program of the Office of the Mayor- Bayanihan Sagot sa Kahirapan Special Program
- Technical Adviser for the DepEd teachers in setting up the school foodscaping projects
- Writes project proposal for livelihood initiatives
- Trainer for community and school gardening activities.

Municipal Nutrition Action Officer

Municipal Agriculture Office, LGU of Saint Bernard, Southern Leyte

February 2020-June 2022

- Implemented the Philippine Plan of Action for Nutrition in the municipality
- Provided leadership and capacity building activities for the Barangay Nutrition Scholars
- Trained pregnant women and the community people on the importance of First 1000 Days of Life
- Advocated Nutrition Sensitive Agriculture in schools and in the community for food security and nutrition outcomes.

Food Security and Nutrition Program Manager

International Institute of Rural Reconstruction

Silang, Cavite

May 2019-Nov 2019

- Provided strategic direction to the food and nutrition security program in learning communities
- Managed food security and nutrition projects: Community and Nutrition Project for the First 1000 Days, Integrated School Nutrition Program and Integrated Nutrition Program for Preschoolers and Strengthening Capacities of NGA's and CSO's.
- Provided technical support to other food and nutrition related activities such as training, gardening and nutrition education, assessments, planning, IEC materials development

- Developed concept notes, project ideas and proposals on food and nutrition security related projects.
- Assisted in fund raising and networking activities with relevant donors and organizations to ensure the continuity of the food and nutrition security program and linkage to other IIRR programs.

Technical Training Specialist, Knowledge Transfer Department
 East-West Seed International, Thailand (work base San Rafael, Bulacan)
 July 2017- April 2019

- Conceptualized the organization of knowledge categories and initial framework of the first Crop Advisor Certification Program for East- West Seed International used for the Knowledge Transfer Staff in Cambodia, India, Indonesia, Myanmar, Nigeria, Philippines, Thailand, Tanzania and Uganda.
- Designed and developed 40 modules for the Trainer Track and 20 modules for the Coach Track under the Crop Advisor Certification Program. Developed 5 modules for East-West Seed Thailand Knowledge Transfer Staff in their program “Integrated Approach in Vegetable Production”.
- Coordinated with Professors in Wageningen University and Research- Netherlands and colleagues in East-West Seed Myanmar for the training implementation of “SuperTrainer Program under VegCap Project in Myanmar.

Academy Coordinator, East West Seed Academy
 East-West Seed International, Thailand (work base San Rafael, Bulacan)
 November 2015-June 2017

- Conceptualized and developed the first manual of Seed Operations Management Team Learning Day Program for India, Philippines and Thailand
- Instruction designer and content developer of Basic Seedsmanship Orientation Experience Program including training materials, learning videos and tools for pre and post evaluation assessment. This program is the first technical onboarding program for East-West Seed International
- Conducted training in Basic Seedsmanship Orientation Experience Program for the new employees of East West Seed Thailand and Philippines
- Facilitated the implementation and fund management of the Tailor-Made-Training on Capacity Development in the Application of Genomics in Plant Breeding to Promote High Quality Seeds by Wageningen University and Research, Netherlands for Plant Breeders of Institute of Plant Breeding, UPLB and East-West Seed Philippines last November 28-December 2, 2016.
- Facilitated the implementation and fund management of the Tailor-Made-Training on Capacity Development on the “Application of Improved Seed Technology to Promote High Quality Seeds” by Wageningen University and Research, Netherlands for Seed Technologists of Bureau of Plant Industry and East-West Seed Philippines last December 5-9, 2016.
- Researched for new technological developments in seedsmanship which is converted into learning videos and posters for weekly sharing to East-West Seed employees across countries to enhance technical knowledge.

- Writer and blogger for the “Learn from the HEART” at EWS academy site

Senior Technology Transfer Specialist

Technology Transfer Department- East-West Seed Company, Inc.

February 2010- 2016

- Prepared proposals on livelihood projects to funding partners such as the Local Government Units, non-government organizations and other leading government agencies such as the Department of Agriculture and Department of Agrarian Reform
- Led and provided clear strategies in implementing sustainable vegetable business development projects to ensure increase in farm productivity and income of small farm holders in Eastern Visayas
- Planned and executed different approaches to increase awareness of farmers through weekly training in proper technologies of vegetable production
- Trained Community Vegetable Advisors who will become vegetable technicians in the Barangay at the end of the project
- Ensured intensive supervision and monitoring of farmers’ activities so that projects are well-implemented according to timelines and budget
- Prepares progress and terminal report projects

Technical Training Specialist concurrent Demo Farm Supervisor

Technology Transfer Department- East-West Seed Company, Inc.

June 2002- January 2010

San Rafael, Bulacan

- Prepared training proposals to different Foundations and or Institutions, agencies like the Provincial and Regional offices of the Department of Agriculture and to other companies in the agriculture industry
- Formulated strategies to promote training courses to ensure achievement of training service sales
- Conceptualized and designed promotional items in coordination with purchasing department for sourcing, canvassing and ordering
- Lead the training team in planning, organizing and managing the overall operation of delivering training courses
- Summarized and analyzed customers’ (participants) feedback, gave recommendations for improvement to the Training Team and generated training report to the management.
- Provided support to the sales and marketing team by providing them the list of well-trained farmers for after-sales activities and as resource speaker for sales and marketing-led seminars nationwide

- Supervised the daily operation farm workers in the cultural management of different vegetables planted in the demo farm showcasing products and technologies to entice more farmers to buy seed and non-seed products. □ Motivate farm workers to meet the required vegetable sales target

Product and Technology Specialist

Sales and Marketing Division - East-West Seed Company, Inc

May 2000- June 2002

San Rafael, Bulacan

- Developed training programs that enhance knowledge and skills of sales and marketing team by providing them updated technical information on products and technologies and setting up techno-demo in the main office
- Trained the company's seed distributors, newly hired technical sales representatives, farmers and agricultural technicians of the Department of Agriculture
- Advised customers asking for information about products, price and technologies from variety selection to harvesting and managing insect pests and diseases of vegetable crops through phone, email and direct questions
- Collated technical information from Research & Development Division that were used in making flyers and brochures of different vegetable products

Breeding Assistant/ Finance and Admin Assistant

Research and Development Division - East-West Seed Company, Inc

September 1996 to July 1997 as Breeding Assistant

August 1997 to June 1998 as Breeding Assistant concurrent Finance and Admin Assistant

July 1998- April 2000 as Breeding Assistant

- Assisted the Variety Development Manager in the overall operation of conducting breeding trials in tomato and onion
- Supervised and monitored breeding technicians and farm workers in executing breeding plans and maintenance of crops in the field
- Gathered, encoded data and maintained accuracy of database in breeding programs and prepared reports from the field trials
- Trained newly hired staff of the company pertaining to culture and management of tomato and onion
- Monitored and kept records of all fund disbursements (revolving fund and cash advances of research farm staff) of research farm operations
- Generated monthly financial report to accounting department for all fund disbursement and proceeds from sales of fresh vegetable produce
- Procured, stored and monitored needed supplies and CAPEX items needed in the research farm
- Administered payroll of research farm workers

Languages:

Language	Speaking	Reading	Writing
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English	Excellent	Excellent	Excellent
Tagalog	Excellent	Excellent	Excellent
Cebuano	Excellent	Excellent	Excellent
Waray	Good	Excellent	Good

Certification:

I, the undersigned, certify that to the best of my knowledge and belief, these data correctly describe me, my qualifications, and my experience.



Janaury 8, 2025

Date: _____

TERRE VIRNA BORON TANQUEZON